

Tendering and Bid Management Capability Uplift

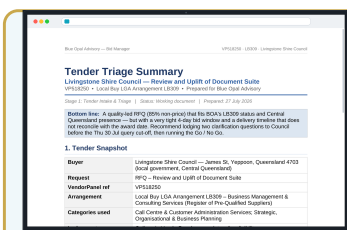
Bid Manager AI-Assistant · Tender Scanner Agent

The problem: Working nights and weekends to get your tender submitted? Pulling your best team off billable work to write TDRs?

CAPABILITIES

01

Two AI tools that run inside your own Microsoft 365 tenant



10x reduction in
effort, time and cost

- 8-week tender cycle → 1 week
- triage & Go / No-Go: 2 weeks → a day
- first draft in 8 hours

Tender snapshot produced by the Assistant

- **Tender Scanner AI-Agent.** Monitors portals and notices, then delivers a structured tender briefing early.
- **Bid Manager AI-Assistant.** Runs the full lifecycle — triage, Go / No-Go, storyboard, reviews, submission.
- **Any tender, any size.** From an RFQ to a Strategic or Complex ASDEFCON suite RFT.
- **Your capability, not a retainer.** Process, training and coaching so your team owns it.

USE CASES

02

Opportunity triage

Early assessment of relevance, timing and complexity — before the team is committed.

Qualification support

Structured Go / No-Go framing so bid resources go to winnable work.

Proposal mobilisation

Prompts, summaries and structured briefings that start the proposal team faster.

Government grants

Completes formatted documents and produces compliant responses.

KEY CUSTOMERS

CAPDA Consulting · Prohelion · IOM Australia · University of Queensland

TYPICAL USERS Bid managers · Capture leads · Proposal writers · BD managers

DISCRIMINATORS

03

Inherits your security posture

Operates within your assessed Microsoft 365 environment — it does not change your DISP level, and meets Essential Eight as a minimum.

Sovereign by design

Your tender and bid data never leaves your own Microsoft 365 tenant.

Uplift, not dependency

A one-time purchase with an ongoing right of use — no recurring licence fee.

Built by a Defence SME, for Defence SMEs

We have lived the problem we built for, and we bid our own work with these tools.

BOOK A DISCOVERY CALL

04

Call Ron 0431 888 763

CONTACT

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DELIVERY PROMISE

Faster, easier tendering process; clearer Go / No-Go; stronger bids; your bid team self-sufficient at handover.

ACCREDITATIONS & CREDENTIALS



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BOA BID MANAGER — SWIM LANE PROCESS Human-in-the-loop tender lifecycle · top lane = you (Bid Manager) · lower lane = the assistant · dashed arrows = repeat loops

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Human-in-the-loop tender lifecycle · top lane = you (Bid Manager) · lower lane = the assistant · dashed arrows = repeat loops

